



SCALARE

PARTNERS

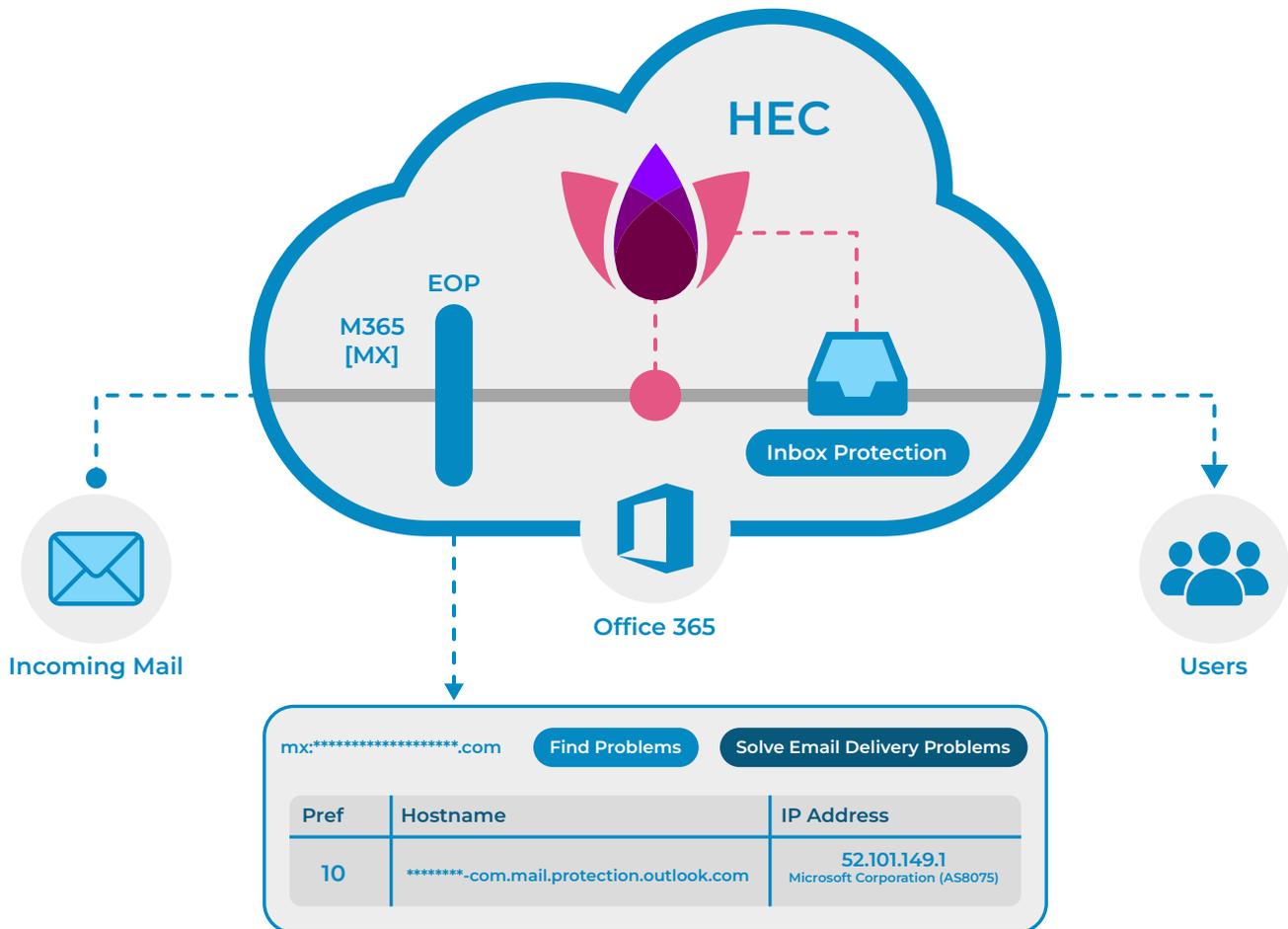
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## Customer Story

Financial Investment Company  
Sydney, AU

Harmony Email Security and Archiving solution  
M365 Integration

## Scalare Partners HEC Architecture



### Client Details

A prominent Investment provider in Sydney, Australia are **"ON A MISSION TO BECOME THE GO-TO PARTNER FOR EVERY EARLY-STAGE TECH FOUNDER"**

They have built an ecosystem designed to help founders scale faster and smarter. From early-stage investment to hands-on support, they tailor their approach to each founder's journey.

- **Industry:** Financial Investment
- **User Base:** 50+ staff and several Partners
- **Location:** Sydney NSW, Australia

## Requirements and Challenges

### Requirement

The client relied on Microsoft's default email security for their Office 365 environment, supporting over 50+ staff and partners who depend heavily on email to manage daily operations, including Capital raising, financial reviews and resource optimization. The IT infrastructure is managed internally.

### Challenges

The existing Microsoft security solution offered limited protection, lacked strong anti-phishing and anti-malware capabilities and company executives were being severely hit with Phishing, Spam and Business Email compromise attacks.

The client was looking for a robust and flexible security solution which could integrate with both M365 and Google Workspace environments and security for Collaborations apps viz MS Teams and OneDrive file storage.

Recognizing the need for a more robust, cloud-native email security solution with seamless API integration for Office 365 - with zero infrastructure changes - the provider sought an advanced, easily deployable email security solution.

### Outcome

The deployment of Check Point Harmony Email & Collaboration has provided a fully managed, scalable, and highly secure email environment.

Currently, it is integrated with Microsoft 365, with the option to extend integration to Google Workspace in the future if needed.

### The client now benefits from

- Fast, API-in-line Email Security for proactive attack prevention
- Reduced operational costs through streamlined, cloud-native management.
- Enhanced security and scalability to adapt to evolving threats and organizational needs.
- Ongoing cybersecurity training for staff, boosting overall resilience.

### iSecureX Solution

iSecureX partnered with the client to deliver a cutting-edge, cloud-native email security platform: Check Point Harmony Email & Collaboration (HEC). This API-in-line solution integrates seamlessly with Microsoft Office 365 and Google Workspace, providing advanced detection and prevention of phishing, impersonation, malware, and business email compromise (BEC) attacks.

### Key features included

Cloud-based API-Inline Protection:  
Rapid deployment with minimal disruption.  
Comprehensive Threat Prevention: Anti-phishing, anti-impersonation, and malware threat prevention.

24/7 Monitoring and Support: Proactive event detection and triage via the Check Point Infinity portal, with first-line support from iSecureX and premium escalation to Check Point.

The implementation began with a Proof of Concept (PoC) in Monitoring/Detect Mode, allowing the system to learn user and email patterns without impacting business operations. After a few weeks of observation, anti-phishing and security policies were fine-tuned before switching to Prevent (In-Line) Mode for real-time threat blocking.

### Client Testimonial

*"The solution's robust security features have completely safeguarded us against email phishing threats, ensuring our data remains secure and compliant with industry standards. The scalable, cloud-native Check Point HEC platform easily adapts to our evolving environment and, most importantly, effectively prevents attacks and impersonations from fraudulent actors. The phased user/groups cutover along with the implementation of security policies was carried out smoothly and securely, without causing any interruptions to our business operations.*

*We strongly endorse iSecureX as a forward-thinking and innovative provider of Check Point Email Security and Collaboration solutions."*

**Partner**

This case study demonstrates how iSecureX delivered a modern, cloud-native, highly flexible email security solution that addressed critical business challenges and significantly enhanced the client's email security posture.